



# Dear Friends,

Confluence Health had a busy year of growth in 2019. The focus since our inception has been to maintain the long-term viability of locally directed and controlled healthcare in the region, improve the value of patient care (which includes improving quality and lowering costs), ensure local access to a wide range of reliable services, and efficiently adapt to changing care and payment models through improved collaboration between inpatient services, outpatient services and home care. We continue to make steady progress and our leadership feels strongly that this continues to be the right direction for our organization and healthcare in North **Central Washington.** 

We realize there is much more we need to do in order to be a highly functional integrated healthcare system where we consistently provide the right care, in the right way, by those with the right skills, at the right time and place for all whom we can help. This will be a continued effort for all of us, and we cannot do it alone. I am very pleased with the interest and spirit of collaboration in the region and with the progress that has been made to date. This is a team effort, and we would not be where we are without each and every person who has been a part of the journey.

In closing, I would like to take this opportunity to thank the Confluence Health physicians and staff for their hard work, and our patients for trusting us to help them with their individual efforts to improve their health and quality of life.

Sincerely.

Peter Rutherford, MD

**Chief Executive Officer** 









12,000 Square Mile Service Area



30+ **Specialties** 



300+ **Physicians** 



170+ Advanced Practice **Provders** 



4,000+ **Employees** 



200-**Hospital Beds** 

## Our Mission

We are dedicated to improving our patients' health by providing safe, high-quality care in a compassionate and cost-effective manner.

## Our Vision

To become the highest value rural health care system in the nation that improves health, quality of life, and is a source of pride to those who work here.



FROM OUR **CEO** 

## Numbers at a Glance

Transparency is important to us, so we'd like to share 2019's financial results with you.

Gross Patient Service Revenue	\$ 1,525,866,220
Deductions from Revenue	\$ 889,644,407
Net Patient Revenue	\$ 636,221,814
Other Operating Revenue	\$ 90,806,126
Total Operating Revenue	\$ 727,027,940
Total Operating Expenses	\$ 709,861,040
Operating Margin	\$ 17,166,901

Charitable Giving

Charitable Care \$14.9M

Operating Margin -2.36%

Days Cash On-Hand 109.82

Accounts Receivable Days **52.76** 

Bad Debt















# We Provide



1,023,334 Outpatient Visits Per Year



1,282

Newborns



1,261,297

Operating Room Minutes Annually



14,264

Surgeries



46,669

**Acute Patient** Care Days



66%

of CWH&C patients outside the greater Wenatchee area



63.7%

of WVH&C patients outside the greater Wenatchee area









**Tonasket** Clinic

**Brewster** Clinic

Omak Clinic

5. Methow Valley Clinic

- Waterville Clinic
- **Cashmere** Clinic
- Wenatchee Valley Hospital & Clinics
- **Central Washington Hospital** & Clinics
- 10. East Wenatchee Clinic
- 11. Ephrata Clinic
- 12. Moses Lake Clinic
- 13. Royal City Clinic



\$119,000

Fundraiser Event



awarded to 36 individuals



\$100,000

Added to scholarship endowments



OUR FOUNDATION

\$1,950,000 Grant Management



2,200

Ounces of breast milk distributed in the Special Care Nursery



4,000+

Books distributed through the Reach Out & Read Programs



3,249 Giftshop Volunteer Hours



eLAP Program Launched



























# OUR PROVIDERS

## **New Physicians**





















**New Advanced Practice Providers** 

















































































OUR PROVIDERS

## **Confluence Health Executive Leadership Team**

















## **Wenatchee Valley Medical Group Board of Directors**























#### **Confluence Health Board of Directors**











































